## **BALANCE SHEET**

### Quarter 4/ 2009

			Unit: VND	
ASSETS	Code	Ending Balance	<b>Beginning Balance</b>	
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	157,699,762,591	162,011,285,155	
I. Cash and cash equivalents	110	77,548,960,147	61,796,638,047	
1. Cash	111	77,548,960,147	31,796,638,047	
2. Cash equivalents	112		30,000,000,000	
II. Short-term financial investments	120	-	-	
1. Short-term investments	121			
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130	25,292,673,675	38,372,183,398	
1. Trade accounts receivables	131	20,528,394,273	29,571,919,545	
2. Advances to suppliers	132	38,000,000	4,000,439,768	
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135	4,726,279,402	4,799,824,085	
6. Provision for short-term bad receivables	139			
IV. Inventories	140	41,032,651,148	44,427,897,237	
1. Inventories	141	41,032,651,148	44,427,897,237	
2. Provision for devaluation of inventories	149			
V. Other short-term assets	150	13,825,477,621	17,414,566,473	
1. Short-term prepaid expenses	151	658,647,158	10,035,991,776	
2. VAT deductible	152	3,995,057,063	125,212,464	
3. Tax and accounts receivable from State budget	154	229,269,490	395,185,292	
4. Other short-term assets	158	8,942,503,910	6,858,176,941	
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200	915,469,956,238	533,979,628,321	
I. Long-term receivables	210		103,209,700	
1. Long-term receivables from customers	211		103,209,700	
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220	900,021,614,799	493,657,813,418	
1. Tangible fixed assets	221	872,892,218,157	493,583,543,655	
- Historical cost	222	1,355,407,450,935	957,514,646,997	
- Accumulated depreciation	223	(482,515,232,778)	(463,931,103,342)	
2. Finance leases fixed assets	224	-	-	
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227	37,707,011	74,269,763	
- Historical cost	228	116,699,500	116,699,500	
- Accumulated depreciation	229	(78,992,489)	(42,429,737)	
4. Construction in progress expenses	230	27,091,689,631		
III. Property investment	240	178,177,439	759,381,203	
- Historical cost	241	5,812,037,477	5,812,037,477	
- Accumulated depreciation (*)	242	(5,633,860,038)	(5,052,656,274)	
IV. Long-term financial investments	250	15,270,164,000	39,459,224,000	
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258	22,281,123,125	49,170,183,125	
4. Provision for devaluation of long-term finance investment	259	(7,010,959,125)	(9,710,959,125)	
V. Other long-term assets	260		-	
1. Long-term prepaid expenses	261			
2. Deferred income tax assets	262			
3. Others	268			
TOTAL ASSETS	270	1,073,169,718,829	695,990,913,476	

CAPITAL SOURCE			
A. LIABILITIES (300= 310+330)	300	756,501,114,083	395,097,933,826
I. Short-term liabilities	310	327,351,743,551	209,638,103,162
1. Short-term borrowing and debts	311	181,753,408,180	40,976,400,000
2. Trade accounts payable	312	80,579,496,955	63,232,871,310
3. Advances from customers	313	14,765,495,130	12,446,742,683
4. Taxes and liabilities to State budget	314	5,454,522,256	2,129,713,626
5. Payable to employees	315	18,033,217,933	30,133,422,667
6. Payable expenses	316	6,703,380,396	1,983,835,424
7. Accounts payables-Affiliate	317		
8. Payable in accordance with contracts in progress	318		
9. Other short-term payables	319	20,062,222,701	58,735,117,452
10. Provision for short-term liabilities	320		
II. Long-term liabilities	330	429,149,370,532	185,459,830,664
1. Long-term accounts payables-Trade	331	9,965,771,606	
2. Long-term accounts payables-Affiliate	332		
3. Other long-term payables	333	10,902,972,561	
4. Long-term borrowing and debts	334	407,571,895,000	185,007,100,000
5. Deferred income tax	335		
6. Provision for unemployment allowance	336	708,731,365	452,730,664
7. Provision for long-term liabilities	337		
8. Other long-term payables			
B. OWNER'S EQUITY (400= 410+430)	400	316,668,604,746	300,892,979,650
I. Capital sources and funds	410	310,817,279,113	294,171,256,192
1. Paid-in capital	411	200,000,000,000	200,000,000,000
2. Capital surplus	412		
3. Other capital of owner	413		
4. Treasury stock	414		
5. Assets revaluation difference	415		
6. Foreign exchange difference	416	(2,309,832,086)	
7. Investment and development fund	417	64,244,999,415	62,249,646,256
8. Financial reserve fund	418	7,681,887,070	6,684,210,491
9. Other fund belong to owner's equity	419		
10. Retained profit	420	41,200,224,714	25,237,399,445
11. Capital for construction work	421		
II. Budget sources	430	5,851,325,633	6,721,723,458
1. Bonus and welfare fund	431	5,851,325,633	6,721,723,458
2. Budgets	432		
3. Budget for fixed asset	433		
TOTAL RESOURCES	440	1,073,169,718,829	695,990,913,476

## **OFF BALANCE SHEET ITEMS**

Items	Ending Balance	Beginning Balance
4. Bad debts already treated	303,509,700	186,440,000
5. Foreign currencies: (USD)	2,559,487.54	1,023,067.91

#### **INCOME STATEMENT**

Quarter 4/ 2009

	Quarter 4	2009			
				Unit: VND	
Items	Quarter	• 4	Accumulation fr. Jan. 01 to Jun. 30		
	2009	2008	2009	2008	
1	4	5	6	7	
1. Sales	186,438,675,034	205,168,049,868	659,383,278,902	899,511,138,449	
2. Deductions					
3. Net sales and services	186,438,675,034	205,168,049,868	659,383,278,902	899,511,138,449	
4. Cost of goods sold	170,634,377,105	184,920,340,969	623,027,543,602	757,830,378,922	
5. Gross profit	15,804,297,929	20,247,708,899	36,355,735,300	141,680,759,527	
6. Financial income	19,080,673,992	6,247,065,623	43,677,067,944	18,569,749,472	
7. Financial expenses	13,267,699,895	9,745,824,410	30,122,861,782	31,744,721,303	
Include: Interest expense	8,228,700,416	4,270,511,356	22,957,253,317	12,412,377,584	
8. Selling expenses	3,873,123,433	3,919,839,542	13,286,141,908	16,149,542,593	
9. General & administrative expenses	7,480,295,044	7,433,843,011	25,288,149,762	30,778,228,787	
10. Net operating profit	10,263,853,549	5,395,267,559	11,335,649,792	81,578,016,316	
11. Other income	12,960,618,758	26,878,343	14,142,935,974	1,932,183,245	
12. Other expenses	118,077,861	487,874,480	167,551,363	2,057,920,489	
13. Other profit	12,842,540,897	(460,996,137)	13,975,384,611	(125,737,244)	
14. Profit before tax	23,106,394,446	4,934,271,422	25,311,034,403	81,452,279,072	
15. Current corporate income tax expenses	5,357,502,816		5,357,502,816	73,408,163	
16. Defrred corporate income tax expenses					
17. Profit after tax (60 = 50 - 51)	17,748,891,630	4,934,271,422	19,953,531,587	81,378,870,909	
18. EPS (VND/share)	887	247	998	4,069	

# **CASH FLOW STATEMENT**

#### As at Dec. 31th, 2009 (direct method)

As at Dec. 31th, 2009 (dire	ct method)			Unit: VND
Items	Code	Note	2009	2008
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Cash received from sale or services and other revenue	01		641,971,746,632	846,677,477,471
2. Cash paid for supplier	02		(426,673,613,427)	(530,570,326,446)
3. Cash paid for employee	03		(104,641,282,347)	(107,647,893,077)
4. Cash paid for interest	04		(21,946,255,496)	(14,831,507,804)
5. Cash paid for corporate income tax	05		(73,408,163)	(125,234,506)
6. Other receivables	06		38,779,042,036	25,381,317,448
7. Other payables	07		(55,252,195,278)	(64,562,949,609)
Net cash provided by (used in) operating activities	20		72,164,033,957	154,320,883,477
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(460,565,301,623)	(98,866,874,968)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		13,608,116,250	1,000,727,273
3. Cash paid for lending or purchase debt tools of other companies	23			(700,000,000)
4. Withdrawal of lending or resale debt tools of other companies	24			700,000,000
5. Cash paid for joining capital in other companies	25		(1,110,940,000)	(14,751,238,725)
6. Withdrawal of capital in other companies	26		57,400,000,000	
7. Cash received from interest, dividend and distributed profit	27		4,891,612,043	11,475,825,655
Net cash used in investing activities	30		(385,776,513,330)	(101,141,560,765)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33		482,921,960,675	26,128,639,000
4. Cash paid to principal debt	34		(122,965,376,189)	(46,835,000,000)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(29,417,440,000)	(37,698,080,000)
Net cash (used in) provided by financing activities	40		330,539,144,486	(58,404,441,000)
Net cash during the period (20+30+40)	50		16,926,665,113	(5,225,118,288)
Cash and cash equivalents at beginning of year	60		61,796,638,047	66,840,765,004
Influence of foreign exchange fluctuation	61		(1,174,343,013)	180,991,331
Cash and cash equivalents at end of year (50+60+61)	70		77,548,960,147	61,796,638,047